



ASSOCIATION OF INDEPENDENT COMPRESSOR DISTRIBUTORS

24TH ANNUAL GENERAL MEMBERSHIP MEETING
 HILTON SANTA FE RESORT & SPA – SANTA FE, NM

MAY 17-19, 2009

Preliminary

Agenda at a Glance

DAY	DATE	TIME	FUNCTION	LOCATION
Saturday	5-16-09			
		7:00am-8:00am	Continental Breakfast	Mesa Room
		8:00am-Noon	AICD Board Meeting	Mesa Room
Sunday	5-17-09			
		8:00am-1:00pm	Golf Tournament	Towa Golf Course
		8:00am-3:00pm	Vendor Registration & Setup	Tewa Ballroom
		4:00pm-7:00pm	Welcome Reception & Vendor Exhibits	Tewa Ballroom
		5:00pm-7:00pm	Gaming Lessons	Tewa Ballroom
Monday	5-18-09			
		7:00am-8:00am	Breakfast Buffet	Ballroom Foyer
		9:00am-2:30pm	Spouse Tour	Santa Fe Plaza Tour
		8:00am-9:15am	Welcome /General Session <i>Members Only Business Meeting</i>	Barranca Room
		9:15am-9:45am	Capitalize on Market Changes to Increase Market Share Rod Smith	Barranca
		9:45am-10:00am	Break	Ballroom Foyer
		10:00am-12:00	Weathering The Storm Planning for Recovery Doug Hyland ROCG	Barranca
		12:00pm-1:00pm	Lunch	Caldera A
		1:00pm-2:15pm	Beyond Price – Differentiate your Company Terri Elliott McKenzie Equipment	Barranca
		2:15pm-2:30pm	Break	Ballroom Foyer
		2:30pm-3:30pm	Process Improvement Ronan Shefer ROCG	Barranca
		4:00pm-7:00pm	Reception w/Vendors	Tewa Ballroom
		7:00pm-9:00pm	Dinner w/Social	Pueblo 2-3
Tuesday	5-19-09			
		7:00am-8:00am	Breakfast Buffet	Barranca
		8:00am-12:00	Vendor Move Out	Tewa Ballroom
		8:00am-10:00 am	Field Service Excellence Distributor Panel	Barranca
		12:00pm-4:00pm	Spouse Tour	Bandelier Monument
		10:00am-10:15am	Break	Ballroom Foyer
		10:15am-12:00	Transitioning/Exiting the Business Brooks Tucker	Barranca
		12:00 -1:00pm	Lunch	Caldera A
		1:00pm-2:30pm	Sales Acceleration Strategies Gil Cargill	Barranca
		2:30pm-2:45pm	Break	Ballroom Foyer
		2:45pm-3:30pm	Rap Session	Barranca
		6:00pm-9:00pm	Reception/ Dinner	Terrace