

Can you believe the 22nd Annual Meeting is less than one month away?! We are really excited about the meeting this year, and have put a great deal of time and effort into planning an outstanding program which we trust will help you to diversify your compressed air business.



"Increase Your Odds"

Our Exhibition portion of the meeting will also offer a new and exciting venue which will incorporate a casino themed dinner event on Monday Night. Each member and their spouse/guest will receive a bingo style card at registration which will identify all participating exhibitors. As you visit the exhibitors on Sunday and Monday evening, you will receive a personalized stamp from the vendor which will earn playing credit. At the end of the exhibition on Monday evening the trade show area will be transformed to a "Casino", you will then be able to trade your bingo card in for "playing money". The Gaming tables featuring Black Jack, Texas Hold'em, Craps and Roulette will be open from 7:00-10:00 p.m. At the end of the evening your "winnings" can then be cashed in for raffle tickets. Your raffle tickets will be traded for a chance to win one or more of several nice prizes which will be donated by our vendors. Prizes will include items such as a Digital Camera, Ipod, Men's Taylor Made Driver, Women's Driver, etc. This will be an event that you will not want to miss. Please support our exhibitors by visiting each and every both.



THE DEADLINE IS HERE!!!!

If you haven't done so already, please make your hotel reservation today! Our room block at the Westin La Cantera Hotel expires on Friday, April 27th.

Reservations: 210-558-6500

Follow this link for more information:
[Hotel Reservations](#)

**Make plans to join us at the
22nd Annual A.I.C.D. Membership
Meeting & Exhibition
May 20-22, 2007
LaCantera Resort & Spa
San Antonio, TX**



Please complete the following
[Registration Form](#)
and return it the AICD office today!

SPEAKER PROGRAM SUMMARY

Value of Diversification

Rod Smith, editor of the Compressed Air Best Practices Magazine will present information he has compiled through interviews with AICD member companies. The information should give members ideas and data on how diversifying both within and outside of our current product offerings can add to your companies sales and profitability.

Medical Market Analysis

Two (2) representatives from AICD member companies will give a presentation on the opportunities that exist in the medical market. The first part of the presentation will include information on the general knowledge, competition, and potential areas within the market. While the second part will focus on actual case studies of sales to customers in the Medical area and the resulting benefits they provided to the distributor.

Fluid Cooling Market Analysis

Fred Muhitch, President of Thermotech Corporation along with representatives from AICD member companies will provide information on the opportunities within the area of Fluid Cooling. Discussions will include general information on fluid cooling as well as specific fluid cooling projects performed by member distributors.

Wireless Monitoring

Paul Richards a representative from Sensicast Inc. will talk on Energy Monitoring Solutions for Compressed Air Systems utilizing wireless technology.

Service Software

Sean Hoyt, a representative for Field Service Solutions will speak and demonstrate their S2000win software package which is designed to improve the efficiency and profitability of Distributor service departments.

VSD Compressors

Chris Beals, President of Air System Management will present information based on articles he wrote for Plant Services Magazine. The articles were titled A Critical Look at Variable Speed Drive Air Compressors and Full Benefit of VSD Compressors.

Applying Compressor Control Strategies
Dean Smith, President of iZ Systems LLC. will discuss how to integrate the variable speed drive air compressor in a compressed air system. He will also explain how to apply control options that are available to maximize the efficiency of VSD compressors within the air system.

Golf Tournament
Sunday, May 20, 2007
8:00 A.M. Shotgun Start
La Cantera "Resort Course"

Registration Fee: \$125.00 per player

[2007 Golf Registration Members](#)

Rental Equipment - \$60.00 per set + 8.125% tax. Includes amenity pouch and six balls.

Dress Code: Men Slacks or shorts, Shirts with sleeves and collars.

Women – Slacks or shorts, Dress/skirt blouse.

Denim pants or shorts are permitted, however, cut off jeans are not permitted.

Bags storage fee of \$4.00 will be charged to individuals room.

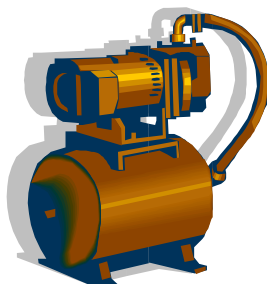
A complimentary box lunch will be served.



Participating Vendors

Air System Products
AKG Thermal Systems
Arrow Dryers
Chicopee Engineering
Compressed Air Best Practices
Cosa Instrument
CPI Engineering
CRP/Clean Resources
Direct Capital
Domnick Hunter
Donaldson Aircel
Great Lakes Air Products
Hankison
Hydrothrift
JORC Industrial
Legris Transair
Manchester Tank
Midwest Control
Motivair Corp.
MTA-USA
Parker Airtek
Parker Hannifin-Finite Filter
Pingel Exchanger
*** Process Air Solutions**
*** S2000 Field Service Solutions**
*** Sensicast**
SKF Industries
Solberg Mfg.
Steel Fab
Summit Industrial Products
Thermal Transfer Products
Thermotech Corp.
Ultra Air Products
Ultrachem, Inc.
Zander
Zeks Compressed Air Solutions

*** Indicates New Vendor**



Spouse/Guest Function Opportunities

Sunday, May 20, 2007

La Cantera Golf Academy 8:30-10:30 a.m. \$99.00 Per person. Lesson includes full swing, chipping, putting, and bunker instruction. Complete with take home CD/DVD.

The Shops at LaCantera – Shuttle service is available in front of the hotel every 20 minutes, free of charge. Come and go as you please.

Monday, May 21, 2007

Highlights of San Antonio Tour
9:00 A.M. – 2:00 P.M. \$65.00 pp
Featuring stops at the Alamo, Mission San Jose, and Riverboat ride down the beautiful paseo del rio, complete with lunch on the historic riverwalk.

Tuesday, May 22, 2007

Market Square – El Mercado

9:00 A.M. – 2:00 P.M. \$35.00 pp

A visit to historic Market Square is a unique and exciting experience. From the famous 24-hour restaurant and bakery, Mi Tierra, to an outstanding art gallery and century-old pharmacy, this is a great place to shop for extraordinary gifts and souvenirs or to just relax. Visitors can browse the 32 shops at "El Mercado," as well as the 80 specialty shops in Farmers, Market Plaza.

REGISTRATION INFORMATION

**Association of Independent Compressor Distributors
22nd Annual Membership Meeting
May 20-22, 2007
The Westin La Cantera Resort & Spa
San Antonio, TX**

AGENDA AT A GLANCE

Date	Start Time	End Time	Function	Location
Saturday, 5/19/2007				
	7:00 AM	8:00 AM	Continental Breakfast	San Cristobol
	8:00 AM	12:00 PM	Board Meeting	San Cristobol
Sunday, 5/20/2007				
	8:00 AM		Golf Tournament	Resort Course
	8:00 AM	4:00 PM	Exhibit Set-Up	Ballroom EHFI
	3:00 PM	5:00 PM	Registration	Ballroom EFHI Foyer
	5:00 PM	7:00 PM	Welcome Reception w/ Exhibits	Ballroom EHFI
Monday, 5/21/2007				
	7:00 AM	8:00 AM	Continental Breakfast	Palo Duro Pavilion
	8:00 AM	9:30 AM	Welcome/ General Business Meeting (AICD members only)	Palo Duro Pavilion
	9:30 AM	9:45 AM	Break	Palo Duro Pavillion Terrace
	9:45 AM	10:45 PM	Rod Smith-Value of Diversity	Palo Duro Pavillion
	11:00 A.M.	12:00 A.M.	Paul Richards-Sensicast	Palo Duro Pavillion
	12:00 AM	1:00 PM	Lunch Buffet	Palo Duro Pavillion Terrace
	1:15 PM	2:15 PM	Fluid Cooling Market – Fred Muhitch & Distributor Panel	Palo Duro Pavillion
	2:15 PM	2:30 PM	Break	Palo Duro Pavillion Terrace
	2:30 PM	3:30 PM	Medical Market –Distributor Panel	Palo Duro Pavillion
	5:00 PM	7:00 PM	Reception w/ Exhibits	Ballroom EHFI
	7:00 PM	10:00 PM	Casino Night /Dinner Buffet	Ballroom EHFI
Tuesday, 5/22/2007				
	7:00 AM	8:00 AM	Continental Breakfast	Palo Duro Pavilion
	8:00 AM	12:00 Noon	Exhibit Teardown	Ballroom EHFI
	8:00 AM	9:00 AM	Quincy Compressor - John Thompson	Palo Duro Pavillion
	9:15 AM	10:30 AM	Myths of the VSD – Chris Beals	Palo Duro Pavilion
	10:30 AM	10:45 AM	Break	Palo Duro Pavillion Terrace
	10:45 AM	12:00 AM	Dean Smith	Palo Duro Pavillion
	12:00 PM	1:15 PM	Lunch Buffet	Palo Duro Pavilion/Terrace
	1:15 PM	2:15 PM	S2000 Field Service Solutions- Sean Hoyt	Palo Duro Pavillion
	2:15 PM	2:30 PM	Break	Palo Duro Pavillion
	2:30 PM	3:30 PM	Wrap Session	Palo Duro Pavillion
	6:00 PM	9:00 PM	QUINCY DINNER (AICD Members & Guest Only)	Emily's Courtyard or Bad weather backup Ballroom HI

Visit the website for more meeting information: www.aicd.org

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